

Acme Corp — Q3 Platform Expansion

Acme Corp · \$180,000 · Close Sep 28, 2025

Generated May 9, 2026, 12:11 AM · Evidence Score: 7/10

DEAL SCORE

7/10 — Needs Work · Deal Review Scoring Rubric

Economic Buyer Engaged

Pain Quantified

Decision Process Mapped

Next Customer Commitment

Forecast Confidence Evidence

2 — Full

2 — Full

1 — Partial

2 — Full

0 — None

NARRATIVE

Acme Corp is a 1,200-person manufacturing firm moving their engineering team off a legacy project-tracking stack