

# Northwind Payments — Payments Infrastructure Modernization

Northwind Payments · \$420,000 · Close Dec 19, 2026

Generated May 13, 2026, 7:25 AM · Evidence Score: 8/10

## DEAL SCORE

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**8/10** — Strong Commit · Deal Review Scoring Rubric

Economic Buyer Engaged

2 — Full

Pain Quantified

2 — Full

Decision Process Mapped

2 — Full

Next Customer Commitment

1 — Partial

Forecast Confidence Evidence

1 — Partial

## NARRATIVE

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Northwind Payments is a 340-person payments infrastructure company replacing a third-party processor stack aft

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